

Salary Packaging EXPO

September 2007

These figures are indicative only and should not be construed as advice.

Operating Lease Scenario (11% FBT - 25,000 to 40,000 kilometres per annum):

Lease cost based on 25,000 kilometres a year for two years.

Figures include all the running costs (registration, motor club, routine service, full maintenance, accident management, insurance, fuel card*), Fringe Benefits Tax and any Salary Packaging fees.

* Fuel consumption is an estimate (based on estimated fuel consumption for each vehicle and approx \$1.54 per litre) and will alter with the type of driving and changes in petrol prices.

| Make Model (Engine Size, Transmission Type) | Total Running Costs Per Fortnight | | |
|--|-----------------------------------|-----------------------|-------------|
| | \$30,001 to \$75,000 | \$75,001 to \$150,000 | \$150,001 + |
| BMW 118i Sport 5 door Hatch (2 litre, Auto) | \$593 | \$537 | \$509 |
| BMW 120i Executive 5 Door Hatch (2 litre, Auto) | \$643 | \$585 | \$555 |
| BMW Mini Cooper Chili 6 speed (1.6 litre, Auto) | \$550 | \$495 | \$468 |
| BMW Mini Cooper S Chili 6 speed (1.6 litre, Manual) | \$609 | \$550 | \$521 |
| Ford Escape XLT Wagon (2.3 litre, Auto) | \$411 | \$370 | \$349 |
| Ford Falcon BF XR6 Sedan (4 litre, Auto) | \$428 | \$384 | \$363 |
| Ford Falcon BFT2 XT Sedan - LPG (4 litre, Auto) | \$419 | \$376 | \$354 |
| Ford Fiesta Lx 5dr Hatch (1.6 litre, Auto) | \$300 | \$268 | \$252 |
| Ford Fiesta XR4 (2 litre, Manual) | \$344 | \$308 | \$290 |
| Ford Focus Ghia Hatch (2 litre, Auto) | \$339 | \$306 | \$289 |
| Ford LT Focus TDCi Hatch - Diesel (2 litre, Manual) | \$326 | \$294 | \$278 |
| Ford Ranger PJ 4x4 Cab Chassis Utility with Tray (3 litre, Auto) | \$303 | \$272 | \$256 |
| Ford Territory TS RWD Wagon (4 litre, Auto) | \$527 | \$475 | \$449 |
| Holden Astra CD Wagon (1.8 litre, Auto) | \$328 | \$295 | \$278 |
| Holden Caprice V8 Sedan (6 litre, Auto) | \$710 | \$639 | \$603 |
| Holden Captiva Turbo Diesel SX Wagon (2 litre, Auto) | \$445 | \$400 | \$378 |
| Holden Commodore SV6 Sedan (3.6 litre, Auto) | \$481 | \$432 | \$407 |
| Holden Epica CDX Sedan (2.5 litre, Auto) | \$398 | \$355 | \$334 |
| Honda Accord Euro Luxury Sedan (2.4 litre, Auto) | \$569 | \$513 | \$485 |
| Honda Accord Euro Sedan (2.4 litre, Auto) | \$484 | \$435 | \$410 |
| Honda Accord VTI-L Sedan (2.4 litre, Auto) | \$472 | \$424 | \$399 |
| Honda Civic Hybrid Sedan (1.3 litre, Auto) | \$369 | \$334 | \$317 |
| Honda Civic Type R Hatch (2 litre, Manual) | \$566 | \$509 | \$481 |
| Honda Civic Vti Sedan (1.8 litre, Auto) | \$362 | \$324 | \$305 |
| Honda CRV Sport Wagon (2.4 litre, Auto) | \$453 | \$410 | \$389 |
| Honda Jazz Vti Hatch (1.5 litre, Auto) | \$325 | \$290 | \$273 |
| Honda Odyssey Standard Sedan (2.4 litre, Auto) | \$467 | \$423 | \$400 |
| Hyundai Accent 3dr SLX Hatch (1.6 litre, Auto) | \$313 | \$278 | \$261 |
| Hyundai Elantra SLX Sedan (2 litre, Auto) | \$357 | \$318 | \$299 |
| Hyundai Getz 3dr SX Hatch (1.6 litre, Manual) | \$263 | \$233 | \$218 |
| Hyundai Santa Fe Diesel 5 seater SX Wagon (2.2 litre, Auto) | \$490 | \$440 | \$415 |
| Hyundai Santa Fe Diesel 7 seater SX Wagon (2.2 litre, Auto) | \$524 | \$472 | \$446 |
| Hyundai Sonata SX Sedan (2.4 litre, Auto) | \$366 | \$327 | \$308 |
| Hyundai Tuscon City Wagon (2 litre, Auto) | \$386 | \$344 | \$324 |
| Kia Cerato Sedan (2 litre, Auto) | \$358 | \$318 | \$298 |
| Kia Diesel Sorento CRDi LX Wagon (3.8 litre, Auto) | \$504 | \$451 | \$424 |
| Kia Grand Carnival Wagon (3.8 litre, Auto) | \$508 | \$455 | \$428 |
| Kia Rio LX Hatch (1.4 litre, Auto) | \$294 | \$261 | \$245 |

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| | \$30,001 to \$75,000 | \$75,001 to \$150,000 | \$150,001 + |
| Mazda 2 Neo Wagon (1.5 litre, Auto) | \$306 | \$273 | \$256 |
| Mazda 3 Maxx Sports Hatch (2 litre, Auto) | \$381 | \$342 | \$323 |
| Mazda 3 Neo Sedan (2 litre, Auto) | \$347 | \$311 | \$293 |
| Mazda 6 Classic Sports (2.3 litre, Auto) | \$504 | \$455 | \$430 |
| Mazda 6 Sports Diesel Wagon (2 litre, Manual) | \$429 | \$387 | \$366 |
| Mazda 6 Sports Sedan (2.3 litre, Auto) | \$431 | \$387 | \$365 |
| Mazda CX7 Luxury Wagon (2.3 litre, Auto) | \$545 | \$492 | \$466 |
| Mazda RX8 Manual Coupe (2.6 litre, Auto) | \$604 | \$545 | \$515 |
| Mazda SP23 Sedan (2.3 litre, Auto) | \$405 | \$364 | \$344 |
| Mitsubishi 380 GT-L V6 Sedan (3.8 litre, Auto) | \$542 | \$486 | \$458 |
| Mitsubishi Colt Ralliart Turbo 5 Speed (1.5 litre, Manual) | \$458 | \$411 | \$387 |
| Mitsubishi Lancer Wagon ES (2.4 litre, Auto) | \$334 | \$299 | \$282 |
| Mitsubishi Outlander LS 2.4 CVT Wagon (2.4 litre, CVT) | \$396 | \$357 | \$337 |
| Mitsubishi Pajero LWB VRX V6 Wagon (3.8 litre, Auto) | \$680 | \$612 | \$578 |
| Mitsubishi Pajero SWB VRX Turbo Diesel Wagon (3.2 litre, Auto) | \$610 | \$549 | \$519 |
| Mitsubishi Triton GLX-R Turbo Diesel Utility (3.2 litre, Manual) | \$449 | \$407 | \$386 |
| Nissan Maxima ST-L Sedan (3.5 litre, Auto) | \$516 | \$463 | \$437 |
| Nissan Murano ST Wagon (3.5 litre, Auto) | \$519 | \$471 | \$447 |
| Nissan Navara ST-R Cab Chassis Utility (3 litre, Manual) | \$411 | \$370 | \$350 |
| Nissan Navara ST-X Turbo Diesel 4x4 Dual Cab Ute (2.5 litre, Auto) | \$473 | \$430 | \$408 |
| Nissan Patrol ST Turbo Diesel Wagon (3 litre, Auto) | \$563 | \$510 | \$484 |
| Nissan Patrol ST Wagon (3 litre, Manual) | \$528 | \$479 | \$454 |
| Nissan Tiida ST AutoHatch (1.8 litre, Auto) | \$313 | \$279 | \$262 |
| Nissan Tiida Ti Auto Sedan (1.8 litre, Auto) | \$371 | \$331 | \$312 |
| Nissan Xtrail STS Auto Wagon (2.5 litre, Auto) | \$417 | \$375 | \$354 |
| Subaru Forester X Wagon (2.5 litre, Auto) | \$378 | \$342 | \$324 |
| Subaru Impreza R Hatch (2 litre, Auto) | \$331 | \$299 | \$282 |
| Subaru Impreza RS Hatch (2 litre, Auto) | \$395 | \$356 | \$336 |
| Subaru Impreza WRX Hatch (2.5 litre, Manual) | \$458 | \$414 | \$392 |
| Subaru Liberty Sedan (2.5 litre, Auto) | \$380 | \$345 | \$328 |
| Subaru Outback Wagon (2.5 litre, Auto) | \$408 | \$370 | \$351 |
| Toyota Aurion AT-X Sedan (3.5 litre, Auto) | \$408 | \$366 | \$345 |
| Toyota Camry Altise Sedan (2.4 litre, Auto) | \$386 | \$345 | \$325 |
| Toyota Corolla Ascent Hatch (1.8 litre, Auto) | \$325 | \$291 | \$274 |
| Toyota Corolla Ascent Sedan (1.8 litre, Auto) | \$327 | \$293 | \$276 |
| Toyota Kluger KX-R 5 Seat AWD (3.5 litre, Auto) | \$491 | \$444 | \$421 |
| Toyota RAV4 CV (2.4 litre, Auto) | \$408 | \$368 | \$347 |
| Toyota Yaris YR 3dr Hatch (1.3 litre, Auto) | \$285 | \$254 | \$238 |
| Toyota Yaris YR 5dr Hatch (1.3 litre, Auto) | \$295 | \$263 | \$247 |
| Volkswagon Golf Trendline (1.6 litre, Auto) | \$379 | \$341 | \$322 |
| Volkswagon Jetta FSI (2 litre, Auto) | \$450 | \$406 | \$383 |
| Volkswagon Passat TD (2 litre, Auto) | \$531 | \$480 | \$455 |
| Volkswagon Polo Club (1.4 litre, Auto) | \$324 | \$288 | \$270 |

Recipient Contributions have been used in all examples.

The Comprehensive Insurance, included in this quote, is subject to acceptance of the Driver by the Underwriter. Quotations are valid for 14 days from date of quoting (3/9/2007), subject to changes in the manufacturers' pricing and statutory charges.
All quotes are indicative only and any new vehicle orders will need to be quoted prior to acceptance of order.